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COPY 1 OF 3

WESTINGHOUSE ELECTRIC CORPORATION



*File
Approved 9
3 proposal Sec.*

FRIENDSHIP
INTERNATIONAL AIRPORT
BALTIMORE 27, MD.

24 August 1956

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SUBJECT: Field Maintenance Proposal
Westinghouse Reference AAN-30243

Dear

Forwarded herewith is our proposal and quotation for performing maintenance of five (5) Radar Mapping Systems as described.

Attachment "A" contains a proposed "Statement of Work" and "Special Contract Provisions".

For performing the work outlined in the Statement of Work, we submit the following quotation:

Item 1 - \$195,409 Fixed Price subject to redetermination as outlined below in this letter.

Item 2 - \$ 32,000 At actual cost.

Cost analyses for these estimates are attached.

This proposal is based on the use of the Schedule and General Provisions of Contract FL-3011, revised to incorporate the Special Contract Clauses of this proposal and further revised in the following manner:

Part II - Consideration and Payment should be reworded to provide for payment of the price specified for Item 1 and reimbursement at actual for Item 2, also for redetermination of Item 1 only.

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Part IV - Price Redetermination should be reworded to provide for redetermination of Item 1 only and to provide for redetermination on 30 June 1957.

Part V - Should be deleted.

Part VI - Should be deleted.

Part VIII Should be deleted.

Part XI - Should be deleted.

Part XIII- Should be deleted.

Part XIV - Should be deleted.

Part XVI - Should be deleted.

Section 4 Should be deleted.

Section 6 Payments should be reworded substantially as follows:

The Contractor shall be paid in accordance with the following for performance hereunder, upon the submission of properly certified invoices or vouchers.

(a) An amount of \$10,500 for each calendar month proceeding amendment of contract incorporating redetermined price.

(b) An amount for each calendar month subsequent to such amendment of contract which amount shall be the redetermined total price of Item 1 of this contract less previous payments under Payment Provision (a) immediately above, divided by the number of calendar months remaining to specified completion of contract. In the event that total payment under Payment Provision (a) exceeds the redetermined price such excess shall become immediately due and payable to the Government.

(c) In addition to the amounts payable under Payment Provision (a) or (b) above the contractor shall be paid the actual costs incurred by the contractor under Item 2 of the contract.

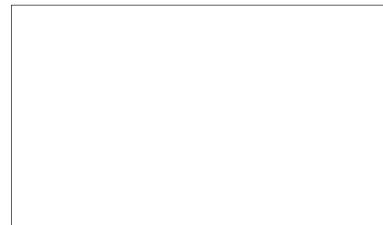
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Section 32 - Flight Risk - this clause should
be included.

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Sales Engineer
Air Arm Division

COST ANALYSIS~~COST PLUS FIXED FEE CONTRACT~~

GENERAL - This analysis includes:

Description Field Maintenance

1. X Estimated cost for bid _____
2. Entire Contract _____ Item No. 1 _____
3. G.O. or Neg. No. _____ Contract No. - Bid Date 8/24/56

AAN-30243

COST ANALYSIS

A Direct Cost

Dollar Amount

- | | |
|--|------------|
| (1) Direct Material | \$ 1,000 |
| Field Engineering - Domestic | |
| (2) Model Shop Labor | 31,550 |
| Field Engineering - Foreign | |
| (3) Model Shop Overhead (xxxxx% of Item 2) | 123,900 |
| Field Engineering - Vacation Fill In | |
| (4) Engineering Labor | 2,916 |
| Field Engineering - Headquarters Follow | |
| (5) Engineering Overhead (xxxxx% of Item 4) | 8,800 |
| Design Engineering Assistance | |
| (6) Drafting Labor | 5,763 |
| (7) Drafting Overhead (<u> </u> % of Item 6) | |
| (8) Other Items of Direct Cost (Specify) | |
| (9) Subtotal - Items of Direct Cost | \$ 173,929 |

B. General and Administrative Expense

(5 % of Item A (9) 8,696

C. Estimated

182,625

Profit

D. ~~Fixed Fee~~ (7 % of Item C)12,784

E. Other Contract Performance Cost

Profit
Total Estimated Cost, including ~~Fixed Fee~~ 195,409

This is to certify that the information contained in this report has been compiled from the records and books of this Company (or if covering a bid estimate, is based on such books and records), and to the best of our knowledge and belief, the costs and expenses shown hereon are correctly stated.

WESTINGHOUSE ELECTRIC CORPORATION

Date 8/24/56By

Manager, Sales Dept.

COST ANALYSIS~~XXX~~~~COST ANALYSIS~~

GENERAL - This analysis includes:

Description Transportation
and Completion Bonus

1. y Estimated cost for bid _____
2. Entire Contract _____ Item No. 2 _____
3. G.O. or Neg. No. _____ Contract No. - Bid Date 8/24/56

AAN-30243

COST ANALYSIS

A Direct Cost

Dollar Amount

(1) Direct Material Transportation	\$ 18,000
(2) Model Shop Labor Completion Bonus	14,000
(3) Model Shop Overhead (____% of Item 2)	_____
(4) Engineering Labor	_____
(5) Engineering Overhead (____% of Item 4)	_____
(6) Drafting Labor	_____
(7) Drafting Overhead (____% of Item 6)	_____
(8) Other Items of Direct Cost (Specify)	_____
(9) Subtotal - Items of Direct Cost	\$ 32,000
B. General and Administrative Expense	
(____% of Item A (9))	-
C. Estimated	_____
D. Fixed Fee (____% of Item C)	_____
E. Other Contract Performance Cost	-
Total Estimated Cost, including Fixed Fee	\$ 32,000

This is to certify that the information contained in this report has been compiled from the records and books of this Company (or if covering a bid estimate, is based on such books and records), and to the best of our knowledge and belief, the costs and expenses shown hereon are correctly stated.

WESTINGHOUSE ELECTRIC CORPORATION

Date 8/24/56By

Manager, Sales Dept.

23 August 1956

A T T A C H M E N T "A"

STATEMENT OF WORK

Item 1 - The Contractor shall perform all maintenance necessary to keep five (5) equipments furnished under Contract FL-3011 as Item 1, Item 3 and one (1) equipment scheduled for delivery in December 1956 under Item 10, in proper operating condition during the period 1 July 1956 to 30 November 1957 inclusive, at domestic and foreign locations as follows:

Phase A - Three equipments; two in aircraft and one for support to be located at a domestic location for a period of about 5 months following which they will be located at an overseas location for a period of about 12 months.

Phase B - Two equipments; one in an aircraft and one for support to be located at a domestic location for a period of about 4 months following which they will be located at an overseas location for a period of about 11 months.

Item 2 - Transportation and Completion Bonuses associated with the work to be performed under Item 1 as described in the following Special Contract Provision.

SPECIAL CONTRACT PROVISIONS

Contractor will furnish in writing to the contracting officer the following information regarding each person assigned by the contractor to perform services under this contract: Name, security clearance, qualifications, and such other necessary information as requested.

The contractor shall be responsible for supervising personnel engaged in performance of services under this contract. Such supervision shall be exercised by visits of the contractors' supervisors to locations where such services are being performed.

Personnel assigned by the contractor to perform services and any supervisory personnel by the contracting officer hereunder will be accredited to locations at which such services are to be performed.

Contractor's personnel assigned to performance of services under this contract by the contractor shall be granted privileges of a commissioned officer with regard to transportation, messing, and quarters.

The contractor shall provide transportation for personnel, and their necessary equipment, assigned to the performance of this contract, from the contractor's plant to the site or sites of work, between the sites of work, and from the sites of work to the contractor's plant, provided that commercial transportation is available, and shall be reimbursed for actual and reasonable cost thereof. In cases where commercial transportation is not available or is impractical the government shall furnish transportation without cost to the contractor.

In the event that communication facilities for the exchange of messages between the contractor and contractor's personnel are not commercially available, the government shall make available to the contractor and/or his personnel, government communication facilities subject to the regulations of the representatives of the government in charge thereof.

The government shall supply necessary ^{emergency} medical and dental care for the contractor's personnel at no charge to the contractor in the event that commercial medical or dental facilities are not available to the contractor's personnel.

The government shall supply to the contractor's personnel performing services under this contract ~~suitable~~ quarters and rations during the time they are required to remain on duty, at no cost to the contractor or the contractor's personnel.

Contractor personnel shall be granted two calendar weeks vacation within the U. S. at the approximate mid point of the overseas program. Such vacation period to begin on arrival in the U. S. and cease on reporting to port of aerial embarkation. No charge for time or expense will be made for period spent on vacation but time spent in travel to and from the U. S. shall be treated as time worked. In the event that contractor personnel elect to spend vacation at a location other than the U. S., their vacation period shall begin on arrival at such location providing such location is not farther from the site of work than the U. S.

Maintenance parts, tools and test equipment required for maintenance of equipment and furnished under contract FL-3011 shall be made available to the contractor's maintenance personnel at the location where maintenance is to be performed.

The government shall make available to the contractor's maintenance personnel, for exclusive use, a vehicle such as a carry-all truck, AF #50C-5025-825125-275 or equivalent. The contractor will mount certain maintenance equipment in said vehicle to facilitate maintenance.

The contractor shall support its field maintenance personnel employed in the performance of this contract with engineering services and special test facilities. Examples of such services are: (a) visits of headquarters engineers to assist such field maintenance personnel in overcoming maintenance problems. (b) Investigations at the contractor's headquarters of field problems. (c) Tests at the contractor's headquarters of components, subassemblies, or equipments which have shown excessive trouble in the field.

The contractor is authorized to supply by local purchase, manufacture, or other procurement any replacement parts, tools, test equipment or hardware not otherwise easily available and necessary for the maintenance defined in the statement of work.

Contractor personnel shall keep the contractor fully informed as to maintenance problems by suitable internal reports. Upon request of the contracting officer the contractor will furnish summary reports regarding maintenance problems to such persons as are designated by the contracting officer.

The contractor may pay to each of its employes at the completion of the overseas portion of the services hereunder a completion bonus in the amount of \$2000. Such bonus to be pro-rated in the event that any employe is prevented from completing his term of service overseas due to any cause beyond his control. The contractor shall be reimbursed at cost for any monies paid out as completion bonus as described in Section 6 hereof.

(The Standard Capture and Detention Clause should be included.)

STATEMENT OF WORK

The contractor shall perform all maintenance deemed necessary to keep the equipment delivered under contract #XX in proper operating condition at whatever location is specified in writing by the Contracting Officer for a period of 18 mos. commencing 1 June 1956.

SERVICE CONTRACT PROVISIONS

Contractor will furnish in writing to the Contracting Officer the following information regarding each person assigned by the contractor to perform services under this contract: Name, security clearance, qualifications, and such other pertinent information as may be deemed necessary.

The contractor shall be responsible for servicing personnel engaged in performance of services under this contract. Such supervision shall be exercised by visits of the contractors to locations where such services are being performed.

Personnel assigned by the contractor to perform services hereunder will be accredited to locations at which such services are to be performed.

Contractor personnel assigned to performance of services under this contract by the contractor shall be granted privileges of a commissioned officer with regard to transportation, messing, and quarters.

The contractor shall provide all transportation for personnel and their necessary equipment assigned to the performance of this contract provided that commercial transportation is available and shall be reimbursed for actual and reasonable cost thereof.

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Incases where commercial transportation is not available or is impractical the government shall furnish transportation without cost to the contractor.

In the event that communication facilities for the exchange of messages between the contractor and contractor personnel are not commercially available the government shall make available to the contractor and/or his personnel government communication facilities subject to the regulations of the representatives of the government in charge thereof.

The government shall supply all medical and dental care for the contractors personnel at no charge to the contractor in the event that commercial medical or dental facilities are not available to the contractor's personnel.

The government shall supply to the contractor's personnel performing services under this contract suitable quarters and rations in the event that commercial facilities are not available. Charge to contractor personnel for such services shall be limited to \$XX per man per day for food and \$XX per man per day for quarters.

Contractor personnel shall be granted two calendar weeks vacation within the U.S. at the approximate mid point of the program. Such vacation period to begin on arrival in the U.S. and cease on reporting to port of aerial embarkation. No charge for time or expense will be made for period spent on vacation but time spent in travel to and from the U.S. shall be treated as time worked.

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Maintenance parts, tools, and test equipment required for maintenance of equipment ^{and} furnished under ~~this~~ ^{#XXX} contract shall be made available to the contractor's maintenance personnel at the locations where maintenance is to be performed.

The government shall make available to the contractor's maintenance personnel, for exclusive use, a vehicle such as a carry-all truck, AF #50C-5025-825125-275 or equivalent. The contractor will mount certain maintenance equipment in said vehicle to facilitate maintenance. ?

The contractor shall support its field maintenance personnel employed in the performance of this contract with engineering services and special test facilities. Examples of such services are: (a) Visits of headquarters engineers to assist such field maintenance personnel in overcoming maintenance problems. (b) Investigations at the contractors headquarters of field problems. (c) Tests at the contractors headquarters of components, subassemblies, or equipments which have shown excessive trouble in the field.

The contractor is authorized to supply by local purchase, manufacture, ^{or other} procurement any replacement parts, tools, test equipment or hardware not otherwise easily available and necessary for the maintenance defined in the statement of work.

Contractor personnel shall keep the contractor fully informed as to maintenance problems by suitable internal reports. Upon request of the contracting officer the contractor will furnish summary reports regarding maintenance problems to such persons as are designated by the contracting officer.